



## Product Governance Information

We have undertaken a Product Review and Fair Value Assessment as the co-manufacturer of this product, in accordance with our obligations under PROD 4.2 as at December 2023. The next review will be completed within the next 12 months.

### **Outcome of the Product Review and Fair Value Assessment.**

As a result of the product governance activities undertaken across this product we can confirm:

1. The product remains consistent with the needs of the identified target market,
2. The product remains consistent with the fair value assessment,
3. The intended distribution strategy remains appropriate.

<b>Manufacturer or Co-Manufacturer Name</b>
Collegiate as Co-Manufacturer
<b>Product Name(s)</b>
Professional Indemnity for Financial Intermediaries
<b>Product Type</b>
Commercial Lines Professional Indemnity insurance product suitable for business customers only.
<b>Product status</b>
This product is open to new and renewal business.
<b>Target Market</b>
Compatible customers should be identified in relation to the characteristics, risk profile, complexity, and nature of the product.
Commercial customers with businesses based within Great Britain, Northern Ireland, the Channel Islands, the Isle of Man and Gibraltar requiring Professional Indemnity cover.
<b>Any customers for whom the product(s) would not be suitable</b>
Manufacturers may identify groups whose needs are not compatible with the product
Non-Commercial customers.
<b>Any notable exclusions or circumstances where the product(s) will not perform</b>
Our products do contain some exclusions in the base wording and certain insureds will have customised coverage. All of our quotations will include full details of any endorsements which restrict or enhance cover for your consideration and a full copy of the policy wording.
<b>Any other information which you feel is relevant to distributors of your product(s)</b>
This product should be sold with the active assistance and guidance of an insurance intermediary to select the appropriate level of cover.



<b>Has a 'Fair Value' assessment been completed, if yes, give date and result</b> The product approval process has identified whether each product provides fair value to customers in the target market including whether it will continue to do so for a reasonably foreseeable period, considering the pricing model used to calculate the risk premium: (i) for the initial policy term; and (ii) any future renewal
<b>We have concluded that the product provides fair value in accordance with PROD 4, taking into consideration guidance from both AEL and the LMA guidance on pricing practices and product reviews.</b> The assessment was approved on 20 December 2023.
<b>Have you considered the charging and fee structure for each product</b> Manufacturers must consider the charging structure for each insurance product. Firms should consider whether the overall cost for the customer is consistent with its obligations under the FCA Principles for Businesses and ICOBS.
<b>We consider the charging structure for our PI product is consistent with our obligations under the FCA Principles for Businesses and ICOBS. We provide the product on a gross basis with noted maximum commission and a policy fee charged on the smaller risks to cover administrative costs that are not covered by our standard commission arrangements.</b>  <b>However, if there are any fees charged in addition to the commission we are providing, which have not been specifically agreed with your client and you feel may impact our fair value assessment, please inform us immediately.</b>
<b>Have you rationalised why you have chosen your current distribution chain</b> Distributors should be selected that have the 'necessary knowledge, expertise and competence to understand the features of an insurance product and the identified target market
<b>We only work with regulated insurance brokers who have knowledge of the Professional Indemnity market. All regulated insurance brokers must sign a Terms of Business Agreement (TOBA) with us and complete an annual due diligence information request.</b>
<b>Do you regularly monitor and review each product</b> Reasonable steps should be in place to monitor the distribution of the product, making reasonably sure it is being distributed to the target audience in line with the product approval process. Remedial action will be taken where necessary
<b>As we are a specialist provider and we only have a single product, all of our monitoring is in relation to the Professional Indemnity product. We review the market and similar products on a continual basis.</b>
<b>Where there has been a significant change or amendment to the product you have put the amended product back through the full PROD assessment</b>
<b>As Professional Indemnity is a long established product, we only implement minor changes. However, if there was to be a significant change or amendment to the product in the future, we would put the amended product back through the full PROD assessment.</b>
<b>Name &amp; Position of person completing this form</b>
Russell Newell, Underwriting Director.
<b>Date this form has been completed</b>
20 December 2023
<b>Approved by the Product Governance &amp; Oversight Committee</b>
Sarah Hart, Chair