

## Product Governance and Fair Value Assessment

XS Assure is committed to conducting its business in a fair, honest and open manner and we ensure that we have appropriate product oversight and governance systems and controls in place to offer products that have been assessed as providing fair value to customers that are within the appropriate target market.

This summary document has been created to fulfil our responsibilities under fair value regulations. This document should not be used as a sales or marketing tool. The client facing broker must act in the best interests of each customer individually when deciding whether to recommend a particular policy or not.

<b>Product Name</b>	Professional Indemnity
<b>Profession and Trade Coverage</b>	<p>The product provides protection for professionals and businesses against claims made by clients for financial loss arising from actual or alleged negligence, errors, or omissions in the performance of professional services.</p> <p>Limitations apply in relation to the maximum limit per insuring clause.</p>
<b>Key Policy Coverage</b>	<p>The policy is designed for a broad range of professions, including but not limited to consultants, contractors, designers, engineers, architects, surveyors, insurance brokers, solicitors, accountants, and other service-based enterprises.</p> <p>The product aims to safeguard the insured's financial stability and professional reputation by covering:</p> <ul style="list-style-type: none"> <li>• Legal defence costs;</li> <li>• Compensation or damages awarded to third parties; and</li> <li>• Related expenses arising from claims made during the policy period.</li> </ul> <p>This product is suitable for professionals who require cover as part of their regulatory, contractual, or commercial obligations. It is not suitable for businesses seeking protection for non-professional liabilities or risks outside the scope of professional services.</p>
<b>Product Limitations</b>	<p>Limit of Liability and Excess is determined on individual cases factoring in the risk profile, turnover and claims history of the firms.</p> <p>Limitations apply in relation to the maximum limit per insuring clause.</p>
<b>Key Exclusions</b>	<p>Key Exclusions encompass:</p> <ul style="list-style-type: none"> <li>• Claims that should be covered elsewhere under other types of policies, for example employers' liability, public/product liability, directors' &amp; officers' liability, cyber liability and data law, property and motor</li> <li>• Claims for an amount not exceeding the excess</li> <li>• Claims arising from any work done before the retroactive date shown on the policy schedule</li> <li>• Prior or known claims and circumstances</li> <li>• any claim arising directly or indirectly from any act, error, or omission that the insured deliberately, spitefully, or recklessly commit, condone, or ignore</li> </ul>

<b>Most Recent Review</b>	March 2026
<b>Target Market</b>	Professionals and businesses domiciled in the UK, Isle of Man, Channel Islands and Gibraltar who require insurance protection against financial losses from a breach of professional duty (i.e. professional indemnity cover).
<b>Outside Target Market</b>	<p>This product is not appropriate for:</p> <ul style="list-style-type: none"> <li>Professionals and businesses domiciled outside of the UK, Isle of Man, Channel Islands and Gibraltar</li> <li>Professionals and businesses who do not require insurance protection against financial losses from a breach of professional duty</li> </ul>
<b>Characteristics of the Product Aimed at Meeting the Needs of the Target Market</b>	<ul style="list-style-type: none"> <li>Primary and Excess of Loss cover</li> <li>Wide range of professions and trades considered</li> <li>Costs in Addition or Costs Inclusive</li> <li>AOC and Aggregate</li> <li>Subscription lines or 100%</li> <li>XS Assure or market-standard wordings</li> </ul>
<b>Distribution Strategy</b>	This product is intended for distribution via FCA authorised brokers only. Brokers must be approved by us and enter into a TOBA.
<b>Commission</b>	We will agree a commission rate for each risk. All distributors should be able to demonstrate that commission received bears a reasonable relationship to the actual costs of their contribution/level of involvement or benefit added by them to the distribution arrangement.
<b>Other Remuneration</b>	<p>We will charge an Underwriting Fee on new business and renewal business which will be shown on our quotation document.</p> <p>We may ask you to provide details of remuneration you earn in connection with the sale of our policy. This includes any fees, premium finance earnings, earning from non-insurance products or add-ons sold alongside our policy.</p> <p>You must ensure that your arrangements are consistent with FCA rules on conflicts and incentives. You should review all remuneration arrangements at least annually and share the outcome of that review with us on request.</p>
<b>Fair Value Review</b>	<p>Our product governance process requires a full review of all products at least annually to determine if the product offers fair value to the end customer. These reviews consider the target market, distribution strategy, remuneration, marketing, product information, product performance, product design and feedback from distributors and customers.</p> <p>We also monitor conversion rates, renewal retention, cancellations, loss ratios, claims and complaints as part of this review process.</p> <p>We are satisfied that the product offers fair value to its intended Target Market subject to distributors not charging customers additional amounts over and above the gross premium plus underwriting fees quoted by us without first determining that they do not have a detrimental effect on the value of the product.</p>

	Ensuring that no duplicate cover exists or is caused by an add-on where that cover is already provided by the policy
<b>Customers for whom the Product is not expected to provide Fair Value</b>	This product would not be expected to provide fair value to policyholders/risks that fall outside the Target Market.
<b>Relevant Documents Available</b>	iPID Policy Wordings

## Providing Feedback

We welcome any feedback from our distributors on the performance of our products. All feedback will be considered in our next product review.

If you believe that your staff would benefit from additional training on this product, please let us know by contacting [info@xsassure.com](mailto:info@xsassure.com).